



How can we help?

WINNING WITH AIG



Financial Institutions

Financial Institutions Underwriting Appetite

aig.co.za/WinningAIG

American International Group, Inc. (AIG) is a leading global insurance organization. Building on 100 years of experience, today AIG member companies provide a wide range of property casualty insurance, life insurance, retirement products, and other financial services to customer in more than 80 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange. Additional information about AIG can be found at www.aig.com | YouTube: www.youtube.com/aig | Twitter: @AIGinsurance www.twitter.com/AIGinsurance | LinkedIn: www.linkedin.com/company/aig. AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc.

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Underwriting Sweet Spots

-  D&O
-  Crime
-  Professional Liability
-  Employment Practices Liability
-  Pension Trustee Liability



Preferred Clients

- ✓ Private Equity Venture Capital
- ✓ Insurance companies
- ✓ Investment Managers
- ✓ SME Crime



CAUTION

- Crypto
- SA Life companies
- Large Private Equity (especially dividend recap)

Combinations of offerings driven by client need



AIG Financial Institutions Differentiators



FI Expertise

- Vast Financial Institutions underwriting expertise.
- Dedicated experts in sub-sectors (e.g. Tier 1 banks, insurance companies, SMEs and private equity venture capital).
- Great support for our brokers e.g. in client meetings.



Dedicated Client Engagement

- Dedicated Johannesburg based Client Engagement team for Financial Institutions.
- Coordinates products and services across disciplines and geographies.
- Allows a seamless AIG Financial Institutions proposition.



Multinational

- Our multinational capabilities a major asset in Financial Institutions market.
- Allows us to provide solutions for global institutions' complex requirements.
- E.g. cross class multinational programmes, global claims services, captive fronting arrangements.



Claims First

- Supported by global network of claims experts to service clients in their local jurisdictions.
- All Financial Institutions claims, controlled from London.

Our UK Financial Institutions Team

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